Keeping Ukrainian goods moving: Danube and the new logistics chains

COMVEX TERMINAL



Minerals & Grains Constanta Port, Romania

Regular export route: BLACK SEA



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All of Ukrainian coastline blocked

Seaports and terminals cut off from global commerce



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All of Ukrainian coastline blocked Seaports and terminals cut off from global commerce

New grain export routes

Key logistics components:

- Rail / road distance to ports
- Maritime distance to Suez
- Availability of waterways



North route:

- Germany
- Poland
- Lithuania
- Latvia

Rail distance to north ports: 1,200 – 1,600 km

Maritime distance to Suez: about 4,000 nm





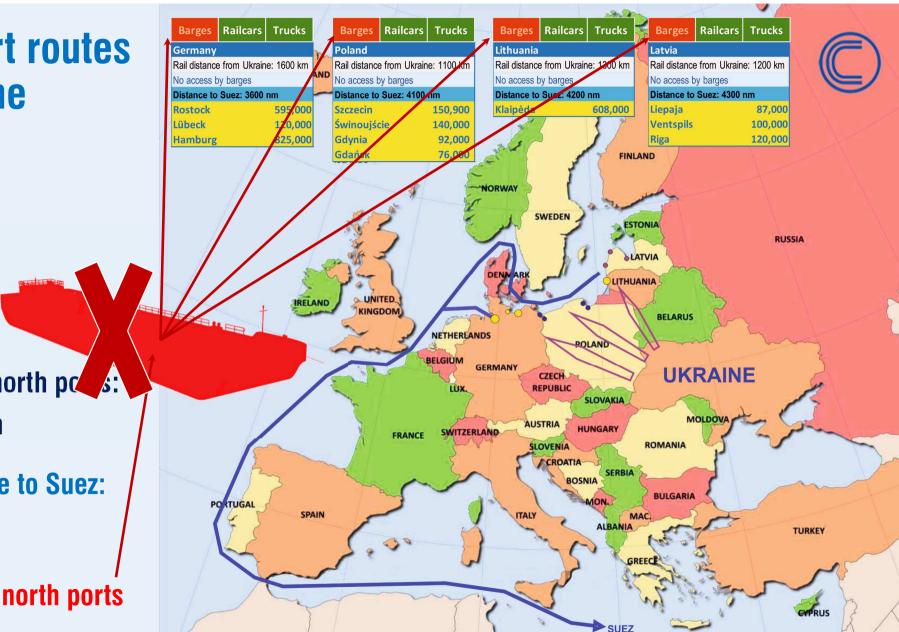
North route:

- Germany
- Poland
- Lithuania
- Latvia

Rail distance to north pc 1,200 – 1,600 km

Maritime distance to Suez: about 4,000 nm

No waterways to north ports



South route:

- Romania
- Bulgaria

Rail distance to south ports: about 1,000 km

Maritime distance to Suez: about 1,100 nm



Grain export routes from Ukraine South route:

- Romania
- **Bulgaria**

Rail distance to south ports: about 1,000 km

Maritime distance to Suez: about 1,100 nm

Waterways to south (to Romania)



SWITZERLAND

SLOVENIA

CROATIA

BOSNIA

MON.

Barge distance from Ukraine: 250 kn

Railcars

Rail distance from Ukraine: 1000 km

Distance to Suez: 1000 nm

1.600.000

200.000

Trucks

172.000

114,000

Distance to Suez: 1100 nm

Constanta

Barges Bulgaria

Varna

Burgas

SUF7

Galati & Braila

No access by barges

ROMANIA

BULGARIA

SERBIA

ALBANIA

MAC

FRANCE

PORTUGAL

SPAIN

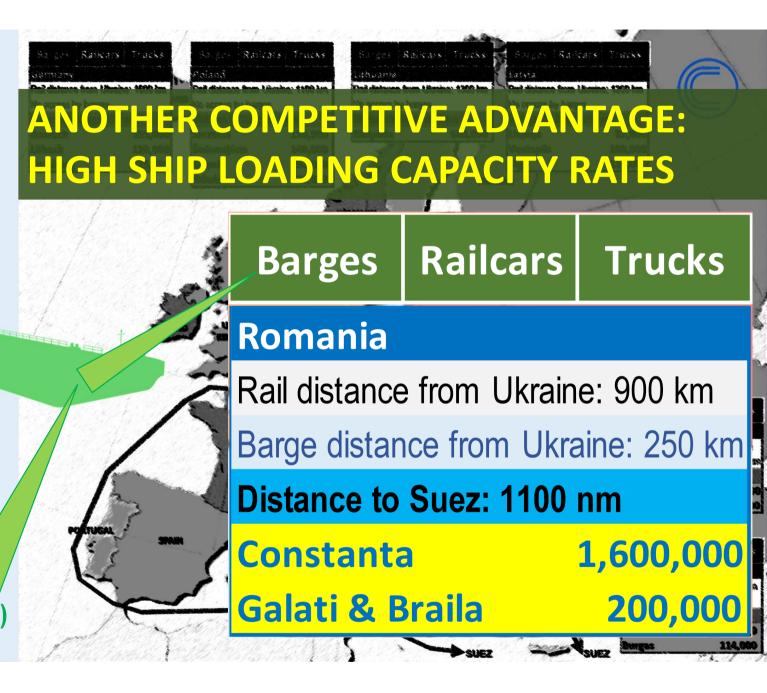
South route:

- Romania
- Bulgaria

Rail distance to south ports: about 1,000 km

Maritime distance to Suez: about 1,100 nm

Waterways to south (to Romania)



South route:

- Romania
- Bulgaria

Railway entrance points:

- 1. Dornesti
- 2. Halmeu
- 3. Cristesti Jijia



South route:

- Romania
- Bulgaria

RAILCARS

Issue: different gauges

- Ukraine: broad (1520 mm)
- Romania: standard (1435 mm)
- Solutions:
- Replacement bogies
 (limited number)
- Transshipment on border



South route:

- Romania
- Bulgaria

WATERWAYS – Loading ports Ukraine (Danube):

- Izmail
- Reni
- Killya

Moldova (Danube & Prut):

• Giurgiulesti

Loading barges from railcars and trucks



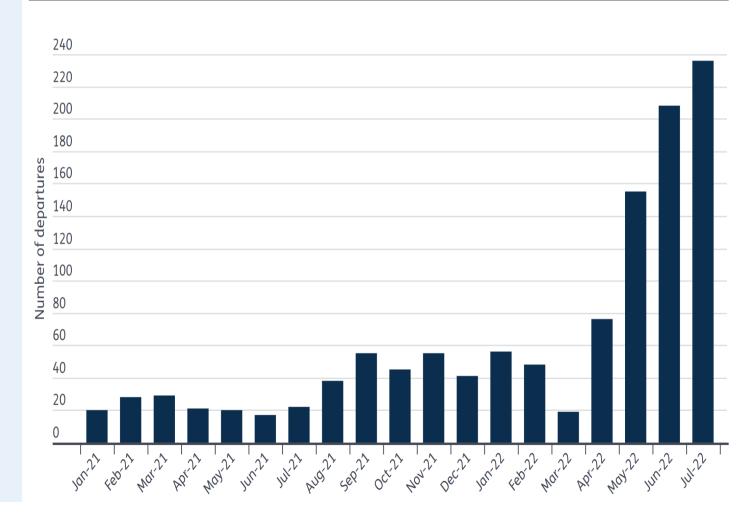
South route:

- Romania
- Bulgaria

Significantly increased number of outbound sailing to foreign ports in the second quarter of this year

A lot of barges with destination Constanta, Romania.

Ukraine's Danube ports: outbound sailings Commercial vessels destined for foreign ports



South route:

- Romania
- Bulgaria

Railway bridge over River Prut and broad gauge railway line to Galati Port



Railway line Reni – Galati

Connection Romania – Moldova – Ukraine

Revamped in August 2022

Access to Galati Port for transshipment railcars - barges



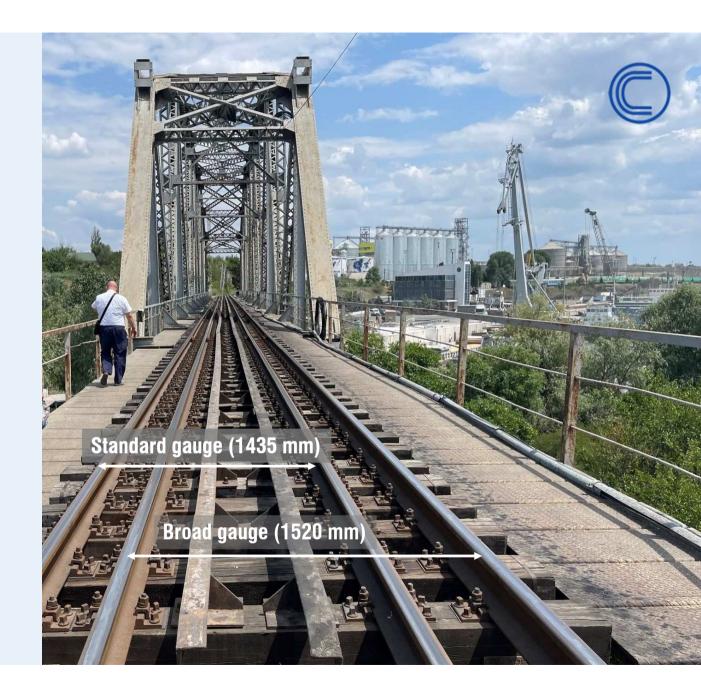


Double railway line:

- Standard gauge (1435 mm)
- Broad gauge (1520 mm)

Bringing Ukrainian railcars on broad gauge railway to Galati Port for transshipment onto barges for further transportation to Constanta

Switching from railway to waterway: releasing railways and using the most efficient and green transportation



South route:

- Romania
- Bulgaria

Increasing barge loading rate

Ukrainian trains enter Romania by using revamped railway line Reni – Giurgiulesti – Galati (over River Prut)

Access to Galati Port for transshipment railcars - barges



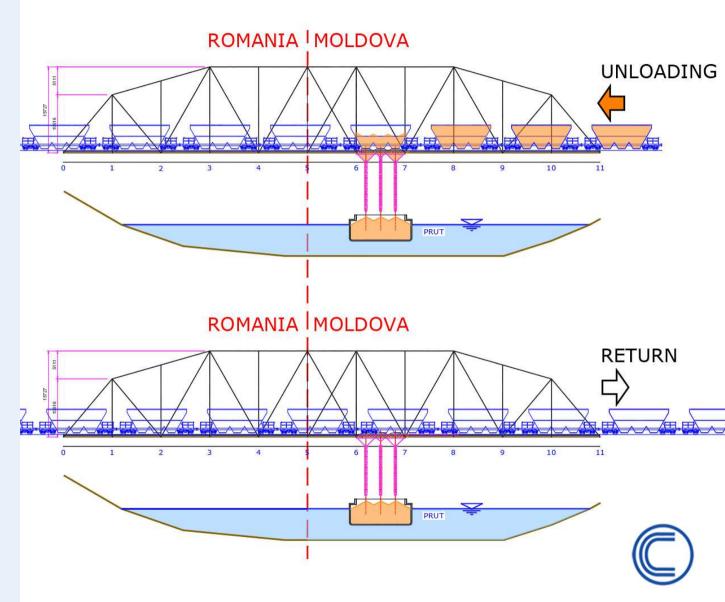
Shifting full railcars towards Romania

Using bridge idle periods

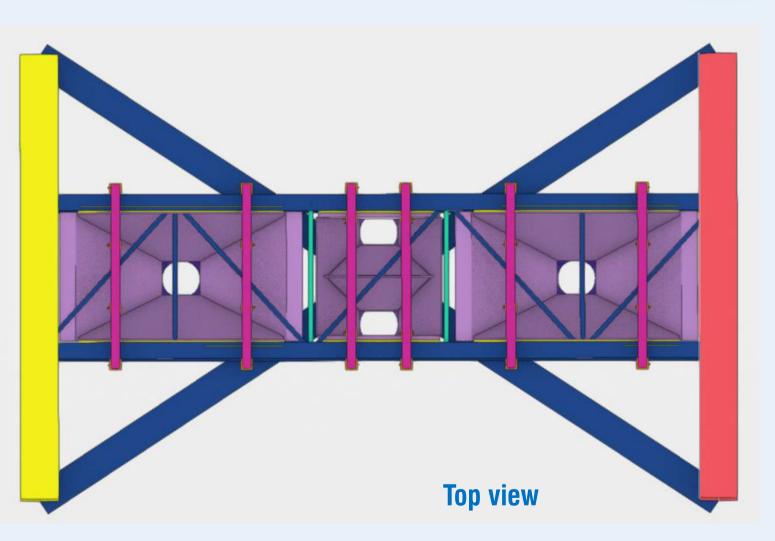
Direct transshipment railcar – barge on River Prut

10 railcars / hour \Rightarrow 500 mt/hour

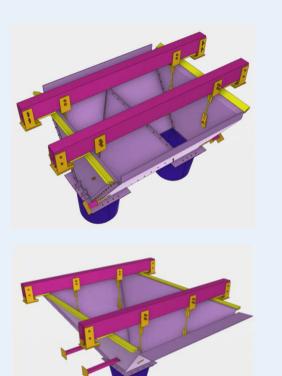
Barge loading by gravity (no energy consumption)

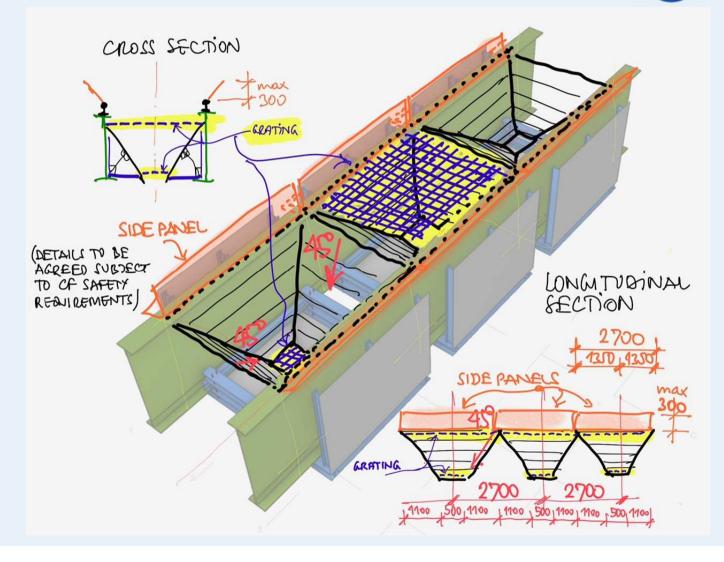


Solution confirmed by structural expert for railway bridges
Detailed design completed



Receiving hoppers hanging on bridge structure (no any welding / drilling)





COMVEX Grain Terminal



Storage: 200,000 mt Receiving (mt/hour):

- Trucks: 2 x 600
- Railcars: 1 x 600
- Barges: 2 x 600 Delivery:
- Ships: 2 x 1500

Water depth: 19 m

8 simultaneous operations

Electronic scales of high accuracy



COMVEX Grain Terminal



New barge unloading system

Construction completed in July '22



Thank you!

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Minerals & Grains Constanta Port, Romania